

## Particulars

<b>Organisation Name</b>	Industrias Ales C.A.		
<b>Corporate Website Address</b>	http://www.ales.com.ec		
<b>Primary Activity or Product</b>	Processor and/or Trader		
<b>Related Company(ies)</b>	<b>Company</b>	<b>Primary Activity</b>	<b>RSPO Member</b>
	Alespalma S.A.	Oil Palm Growers	No
	Olepsa S.A.	Oil Palm Growers	No
	Oleocastillo S.A.	Processor and/or Trader	No
	Sopalin S.A.	Processor and/or Trader	No
<b>Country Operations</b>	Ecuador		
<b>Membership Number</b>	2-0303-12-000-00		
<b>Membership Type</b>	Ordinary Members		
<b>Membership Category</b>	Palm Oil Processors and Traders		
<b>Primary Contacts</b>	Jose Antonio Uribe <b>Address:</b> Av. Galo Plaza N51-23 Quito, Ecuador Quito Ecuador EC 170104		
<b>Person Reporting</b>	Paul Malacatus		

## Related Information

### Other information on palm oil:

ENVIRONMENTAL POLICY  
INDUSTRIAS ALES C.A. And its related companies

Prevent potential environmental impacts arising from the activities of INDUSTRIAS ALES, in strict compliance with the local, national and international environmental legislation, promoting environmental responsibility to all members of the organization, focused on developing a sustainable use of natural resources and biodiversity, using methods and clean technologies, and committing ourselves to a continuous improvement in environmental performance.

CORPORATE SOCIAL RESPONSIBILITY AND SUSTAINABILITY POLICY

INDUSTRIAS ALES C.A AND ITS AFFILIATES

The commitment of the Senior Management is to ensure that the practices developed within the organization are responsible and based on the Vision, Mission and Values of the Company.

We want to lead a Corporate Social Responsibility (CSR) and Sustainability management in alignment with our corporate Vision as an integral strategy to generate economic value as well as social and environmental benefit for both, the company and our stakeholders.

We understand Social Responsibility as part of sustainable development which involves commitments and assumes responsibilities for the impacts generated by our activities and respond to them by taking into account its foundations.

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**Reporting Period**

01 July 2012 - 30 June 2013

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## Palm Oil Processors and Traders

### Operational Profile

#### 1. What are the main activities of your organisation?

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Animal feed supplier

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Other:

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### Operations and Certification Progress

#### 2. Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

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#### 3. Total volume of all palm oil products handled in the year:

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##### 3.1. Total volume of Crude Palm Oil handled in the year:

41340

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##### 3.2. Total volume of Palm Kernel Oil handled in the year:

1023

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##### 3.3. Total volume of other Palm Oil Derivatives and Fractions handled in the year:

22858

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##### 3.4. Total volume of all palm oil and palm oil derived products handled in the year:

65221

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#### 4. Volume of Crude Palm Oil that is RSPO-certified

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##### 4.1. Book & Claim

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##### 4.2. Mass Balance

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##### 4.3. Segregated

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**4.4. Identity Preserved**

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**4.5. Total volume of Crude Palm Oil handled that is RSPO-certified:**

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**5. Volume of Palm Kernel Oil handled in the year that is RSPO-certified**

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**5.1. Book & Claim**

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**5.2. Mass Balance**

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**5.3. Segregated**

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**5.4. Identity Preserved**

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**5.5. Total volume of Palm Kernel Oil handled that is RSPO-certified**

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**6. Volume of all other palm-based derivatives and fractions handled in the year that is RSPO-certified**

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**6.1. Book & Claim**

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**6.2. Mass Balance**

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**6.3. Segregated**

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**6.4. Identity Preserved**

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**6.5. Total volume of palm-based derivatives and fractions handled that is RSPO-certified**

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**7. Do you ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?**

No

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**Report on suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8**

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## Time-Bound Plan

### 8. Date of first supply chain certification (planned or achieved)

2016

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### 9. Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2020

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### 10. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

#### ACTIVITY

- \*Workshop for internal Socialization regarding the content of the principles and criteria of the RSPO
- \*Internal evaluation of compliance of the P & C from RSPO to the current date.
- \*Develop an action plan to correct violations of the P & C of RSPO.
- \*Study of the Ecuadorian national interpretation of RSPO
- \*Develop an analysis of progress in compliance.
- \*Elaboration of an annual progress report regarding advances of the implementation of RSPO.

#### OBJECTIVE

- \*Spread and share the contents of the P & C of RSPO
  - \*Determine percentage of compliance of the P & C of RSPO
  - \*Initiate activities for compliance of P & C
  - \*Determine the percentage of compliance of the P & C in reference of the national interpretation Ecuatoriana de la RSPO
  - \*Verifying compliance of the Implementation Plan.
  - \*Presentation of the report.
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### 11. Timebound plan - Year expected to only 'handle/supply' RSPO certified oil palm products

2023

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### 12. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

#### ACTIVITY

- \*Certify crude palm oil that comes from subsidiary companies of Industrias Ales
- \*Facilitate the compliance of environmental regulations of external vendors as a company that guides environmental regulation processes
- \*Conduct workshops to external suppliers about the RSPO certification experience of Ales Industries

#### OBJECTIVE

- \*To have our own certificated crude palm oil
  - \*Regularize external suppliers on environmental issues for certification
  - \*Promote certification of the P & C to suppliers outside the organization.
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### 13. How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

#### ACTIVITY

- \*Provide information about RSPO initiatives to our customers through our communication channels (website)
  - \*Include within our policies the principle of sustainability of palm oil
  - \*Report through our communication channels the progress of our processes in RSPO.
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### 14. Do you plan to use the RSPO trademark?

Yes

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**If yes, when do you plan to apply for the trademark license?**

2016

**15. Which countries that your organization operates in do the above commitments cover?**

Ecuador

## **Actions for Next Reporting Period**

**16. Outline actions that will be taken in the coming year to promote sustainable palm oil**

### ACTIVITY

\*Workshop for internal Socialization regarding the content of the principles and criteria of the RSPO

\*Provide information about RSPO initiatives to our customers through our communication channels (website)

\*Include within our policies the principle of sustainability of palm oil

\*Report through our communication channels the progress of our processes in RSPO.

**17. Does your company have a public commitment relating to the GHG emissions of your operations?**

No

**Public commitment relating to the GHG emissions**

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**18. Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?**

No

**Public commitment to only purchase palm oil from suppliers that disclose their GHG emissions**

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## **Reasons for Non-Disclosure of Information**

**19. If you have not disclosed any of the above information please indicate the reasons why**

Data Unknown

**- Other reason:**

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## **Application of Principles & Criteria for all members sectors**

**20. Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C**

- Water, land, energy and carbon footprints
- Ethical conduct and human rights

**Water, land, energy and carbon footprints policy**

[P-Policies-to-PNC-waterland.pdf](#)

For administration purpose, attachment files are renamed automatically

**Land use rights policy**

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**Ethical conduct and human rights policy**[P-Policies-to-PNC-ethicalconducthr.pdf](#)

For administration purpose, attachment files are renamed automatically

**Labour rights policy**

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**Stakeholder engagement policy**

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**20.1. If none, please specify if/when you intend to develop one**

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**21. What steps will your organization take to minimize its resource footprints?**

- \* Measuring the carbon footprint of the Organization
- \* Identify potential areas where the carbon footprint can be reduced.
- \* Execute the measures and activities for reducing the carbon footprint

**22. What steps will your organization take to realize ethical conduct using business-applicable regulations and industry practices?**

- \* Strict compliance with national and international regulations that apply to our organization in different areas.
- \* Strictly adhere to the Ethics code of Ales Industries and its subsidiaries.
- \* Provide information to interested parties

**23. Has your company supported any community programmes on its own or through partnerships? How do you benchmark the impacts of these programmes?****COMMUNITIES**

We consider the communities located near our activities to be a very important stakeholder. The opinion of the community can become critical when making decisions in the company. Considering our view as to the needs of the communities, we have made the following joint programs:

- Infrastructure investment to promote outdoor activities with the workers and their families.
- Seeing the need for a better access road we build two bridges along with the community over the main river of the town. Together with the input and support of the community, the bridge became a very important contribute for a better access to the company's installations and for the mobilization of the people it town.
- Similarly, given the deterioration of roads due to heavy rains that hampered the access of suppliers to the company, the mobilization and transport of materials to the installations, the difficulty of mobilization for the communities and company staff, we saw the need to keep a road maintenance. To do so the company currently has a grader and pays the operator. The grader is used to keep the road in good conditions for the use of both, the company and the community.
- Contribution to the payment of teachers in the schools of the surrounding communities.
- Education campaigns regarding safety and health.
- Holiday camps for the children of the workers.
- Training programs for our suppliers.

One of our objectives this year is to dialogue with the communities to make sure that their necessities, requirements and opinions are heard so that we can work together in projects that will benefit both.

**24. Where relevant, what prevents you from trading/processing only CSPO?**

- \* Absence of national interpretation of principles and criteria of the RSPO
- \* No certified oil in Ecuador
- \* No real evidence of incentives for certification.

**25. Are you sourcing 100% physical CSPO?**

No

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**Details your organization's plan to cover sourced palm oil and palm kernel oil, which is not yet segregated or identity preserved, through Mass Balance. If you have not committed to sourcing 100% of palm products under the Mass Balance supply chain system until the goal of 100% segregated or identity preserved CSPO can be achieved, please explain why**

No certified oil in Ecuador

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**26. Has your company integrated aspects of traceability into any other products handled? If so, how?**

NO

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## Challenges

### 1. Significant economic, social or environmental obstacles

- \* Absence of national interpretation of principles and criteria of the RSPO
  - \* No real evidence of economical incentives for certification.
  - \* Costs of certification in Latin American
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### 2. How would you qualify RSPO standards as compared to other parallel standards?

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#### Cost Effective:

Yes

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#### Robust:

Yes

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#### Simpler to Comply to:

No

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### 3. How has your organization supported the vision of RSPO to transform markets?

- \* Committed compliance with P & C
  - \* Training our staff of different subsidiaries
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